

# 3 Steps To Get Things Done!

### Actions

Work on project

Plan vacation



Assign Each Action A Time

Assign a time to each action that you

will devote to completing that action.

Do The Action!

Select an action, start a timer, and focus on nothing but doing that action!



Create A List Of Actions

Create a list of actions of all the things you want to get done.

## 16 Ways To Take More Action



#### Harness The Online Monster

**Set Online Time-limits** - Set aside a specific amount of time each day (30mins., 1 hour) to check the news, Twitter, digg, and stick to it!

Keep Your Momentum Going - Quit checking for new emails and Twitter updates every 10 minutes - otherwise, the monster wins.



#### Learn To Love Your Inbox

Reply Quickly - If you can reply in less than 2

Keep Replies Short - Lose the 'small talk' and get to the point.

Delete Old Emails - If you haven't responded to an email in a month, delete it.



#### Keep Your Foot On The Gas

Eliminate Distractions - Turn off phones and instant messengers when working. Close your door. Distractions kill momentum.



#### Power Through Life

Focus On Just One Thing At A Time -Nothing is more powerful than focused, purposeful energy!



#### Get Addicted To Results

Do Plenty Of What You Do - If you're a writer, do plenty of writing, if you're a consultant, then consult!



#### Soak-in The Big Picture

Keep Your To-Do List Visible - Looking at your list regularly will help you stay clear of what you need to do in your life. Clarity = power!



#### Make The 'Yes' In Your Head Louder

Declutter Regularly - A confused mind says 'NO!' Clutter is a major roadblock to action. Regularly clean your desk, office, house, and car of junk and things you no longer need or use.



#### Free Your Mind

Write Things Down - Free-up precious brain power - get things out of your head (to-do's, ideas, and goals) by writing them down.



#### Live The 'Paint-by-Numbers' Lifestyle

Create And Use Checklists - For any process or sequence of actions you perform on a regular basis, take a little time to create a checklist for it and use it as needed.



"Act as if it were impossible to fail" -**Dorthea Brande** 

"The path to success is to take massive, determined action -

Tony Robbins

"People may doubt what you say, but they will believe what you do'' - **Lewis Cass** 

"Action conquers fear" - Peter Nivio Zarlenga

"The first step binds one to the second" -

French Proverb

"If you don't have daily objectives, you qualify as a dreamer" -

**Zig Ziglar** 

"Talk doesn't cook rice" - Chinese Proverb



#### Create Your Tomorrow's

Plan Tomorrow, Today - Every day, before you wrap up your work day, write down the 3 most important things you want to accomplish the next day. Put the list where you'll see it the next



#### Lose The Bag Of Bricks

Simplify Your Life - Reduce the the number of things in your life that require your time to use or maintain. Choose quality (1 great magazine) over quantity (4 so-so magazines).



#### Feed Your Brain A Better Diet

Turn Off The TV Occasionally - Watching TV puts your brain in a mode that represents the total opposite of taking action. Do it enough, and your brain could get stuck in that mode. Watch TV, but watch it with a purpose.



#### Have Some Ahhhh Moments

Remember To Have Fun - Add a little regular relaxation to your schedule and don't feel guilty for doing it!



#### Maintain Your Action Machine

Drink More Water And Less Soda - Each gulp you take of soda is like a thick, gooey, liquid being poured on a fire (your ability to think).

**Throw Out Most Processed Foods** - Most of it is full of junk that slows you down.

Occasionally Take Several Deep Breaths -Oxygen energizes your brain.

Exercise A Little - Not a lot is necessary, but just enough to get your blood flowing.

Plan To Sleep Better - Go to sleep and wake up at the same time everyday, and avoid anything before bed that stresses out your mind or your body (prime-time 'entertainment', the news, video games, etc.).



#### **Build An Action Magnet**

**Dig For Plenty Of 'Whys'** - For motivation to do anything with passion, our brains need plenty of 'whys'. Get into the habit of always discovering the whys for what you're doing in your life. Dig deep, and dig with emotion!



#### Adopt A Game-Winning Strategy

Realize That Small Is Huge - Just like a sports game that is won, 2 points at a time, every tiny bit of time (5, 10, 15 minutes) you spend doing something toward your goals, the closer you get to winning the game.



- Each week has 168 hours
- Subtract 12 hours a day for sleep & misc.
- What's left is 84 hours Your 84 Opportunities



What will you do with your <u>84?</u>

